



The Path to Peak Performance

 ips sendero

US PATH 2007

June 3 - 6
The Phoenician
Scottsdale, AZ

Register at www.ips-sendero.com

Performance-Driven Solutions
25
years

CONFERENCE SCHEDULE AT A GLANCE

(B) Beginner
(I) Intermediate
(A) Advanced

RISK	PROFITABILITY	MANAGEMENT PLANNING & REPORTING
CROSSTRACK		

SUNDAY, JUNE 3	7:30 a.m. - 12:30 p.m.	Golf Tournament		
	12 - 6 p.m.	Speaker Rehearsals		
	12 - 6 p.m.	Registration		
	2:30 - 5 p.m.	Theory and Applications of Instrument Level Processing (I) Tom Bowers (The IPS-Sendero Institute), Joe Keyser (IPS-Sendero), James Pesnell (IPS-Sendero)	Building Blocks of World Class FTP (B) Orlando Hanselman (The IPS-Sendero Institute)	
	6 - 7 p.m.	First-Time Attendee Mixer & Orientation		
	7 - 10 p.m.	The Warm Up Welcome Reception		
	10 p.m. - 12 a.m.	Club Path		

MONDAY, JUNE 4	7:30 - 8:30 a.m.	Networking Breakfast		
	8:30 - 12:15 p.m.	The Early Lead - featuring business-strategy analyst and author Tom Davenport and a special introduction to IPS-Sendero Vantage and IPS-Sendero Prologue		
	10 a.m. - 4 p.m.	Product Demonstrations by Appointment		
	10 a.m. - 6 p.m.	Software Center Open		
	12:15 - 1:30 p.m.	Networking Lunch		
	1:30 - 2:45 p.m.	Risk Management for Value Creation (I) Sam Srinivasulu (KESDEE, Inc.)	Strategic and Practical Guidance to Risk-Adjusted Return on Capital (B) Orlando Hanselman (The IPS-Sendero Institute)	CPM: How to Ensure that your Plans Perform (A) Don Shaurette (IPS-Sendero), Mike Thompson (IPS-Sendero)
		Core Deposits: Theory vs. Practice (I) Fred Poorman (ALM Network), Dorothy Jaworski (First Federal of Bucks County)		Advanced Management Reporting in Vantage (B) (hands on) Joyce Roberts (IPS-Sendero)
		Understanding Consumer Behavior: Redefining Model Back Testing (A) John Molenda (Del Norte CU)	Branch Profitability Measurement (I) John Kim (IPS-Sendero)	Tips & Tricks: Getting the Most Out of Prologue (B) Brian Dart (IPS-Sendero)
		Using Funds Transfer Pricing Results to Increase Net Interest Margin (I) Dave Dufresne (IPS-Sendero)		
	2:45 - 3:15 p.m.	Networking Break		
	3:15 - 4:30 p.m.	Model Validation - A View from the Trenches (I) Stephen Wheatley (Federal Reserve Bank of Chicago)	Process Improvement Through ABC (I) Valarie Conner (IPS-Sendero)	Vantage Panel Discussion: True Stories (B) Don Shaurette - moderator (IPS-Sendero)
Strategic Balance Sheet Management (I) Jeremy Taylor (National Credit Union Administration)		Building Powerful Financial Reports in Prologue (I) Dan Oberg (IPS-Sendero)		
Interpreting the Meaning of Risk Management/ALCO Reports (B) LaChrisha Dourisseau (IPS-Sendero), Bill Corsnitz (IPS-Sendero)		RPM Under the Hood (B) Bob Amodeo (IPS-Sendero)	Preparing MPC for a New Budget Season (I) Ann Weiner (IPS-Sendero)	
7 - 11 p.m.	A Night at Garduno's			
10 p.m. - 12 a.m.	Club Path			